

WHAT PROMPTED YOU TO WORK IN THE RECRUITMENT INDUSTRY?

Having completed my graduation in Human Resources, **I wanted to pursue a career in one of its core disciplines – recruitment** - and specialize in it. My internship experience, prior to joining Page, with a healthcare business in Dubai recruiting staff for their new centers further peaked my interest in recruitment and thereafter, I was thrilled to be offered a role with a leader in the recruitment industry - Michael Page.

YOU WERE RECENTLY PROMOTED TO 'CONSULTANT' – WHAT'S YOUR CAREER JOURNEY AT PAGE BEEN LIKE?

It has been a wonderful learning experience over the last 3 years. I have had **the opportunity to work across multiple disciplines such as HLS, Property and Construction and Executive Search**, with people that have made coming into work every day a pleasant experience. It has pushed me to think bigger picture always and challenge myself daily to be better at small and big tasks alike.

WHAT DO YOU ENJOY MOST ABOUT YOUR CURRENT ROLE IN EXECUTIVE SEARCH FOR SAUDI ARABIA?

Executive Search opens up a wide range of opportunities to **network with senior professionals around the world**. I absolutely enjoy speaking to leaders in different sectors and organizations, both in the region and internationally and learning about their experiences and accomplishments. Having detailed conversations with them has **enhanced my communication skills, strategic thinking and my ability to reiterate complex information** into succinct details that substantiate the candidate's skill-set to the client's hiring requirements. Being able to pitch the Saudi Vision to candidates, taking them through the entire recruitment process and assist in placing these capable candidates in fulfilling roles with our major clients is the best part of my role.

WHAT SKILLS ARE CRITICAL TO HELP YOU SUCCESSFULLY DELIVER ON YOUR PROJECTS?

Organization – I start each day by planning how I'm going to use my time efficiently across market research and sourcing, candidate calls, prepping CVs and admin.

Discipline – I try my best to stick to my POA while being flexible to allow for unexpected tasks that come up almost every day.

Communication – Constantly keeping my manager informed with regards to processes and asking for feedback on my work from time to time.

Resilience – Always open to taking constructive criticism, implementing it in my role and staying grounded at all times

A FEMALE ROLE MODEL WHO INSPIRES YOU TO BE YOUR BEST SELF?

Michelle Obama – She has always inspired young girls to aim high, be the better version of themselves and to trust in their ability to achieve success through hard work and resilience.

Also, **my mom** – a stay-at-home mom but has instilled the best work ethics in me and was the best example of hard work and integrity.



Michelle D'souza
Consultant, Saudi Arabia

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